

impact



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Dear Colleagues,

Greetings and welcome to the latest issue of **Impact**.

The COVID-19 situation has again evolved, and we are dealing with a significant global challenge. Many governments around the world have taken stricter and more impactful measures to ensure the safety of their citizens.

We could not be prouder of our employees' efforts during these unprecedented times. COVID-19 is a global pandemic that impacts all of us. We are working around the clock to ensure that we protect our employees, while still serving our valued clients.

I would like to thank you for what you have done already not only to weather this crisis, but also to get our company prepared to cope with this situation. Your commitment makes all the difference. I would also like to reassure you that, as a company, we are resilient. Over the course of many years, we have seen – and mastered – many challenging moments. We are convinced that we will also overcome this one.

This issue of our newsletter offers insights into the people, products, and services that form the backbone of Zamil Industrial. We continue to get new contracts and inquiries on a regular basis, as well as receive awards and honors for excellence from industry and community organizations. Innovation in product development, dedication to the finest services, and compassion and awareness in working to improve the neighborhoods where we live and work are all key components of our success story that will remain constant throughout the years to come.

I hope that, as you enjoy this issue of Impact, you will take some time to reflect upon our company's achievements during 2020, and I wish that you all stay safe and in good health.

With Respectful Regards,

Abdulla M. Al Zamil
Chief Executive Officer

Zamil Industrial Investment Co. Announces Consolidated Interim Financial Results for the Nine-Month Period Ending 30 September 2020

Zamil Industrial Investment Company has announced its consolidated interim financial results for the period ending 30 September 2020.

Revenues for the third quarter of 2020 amounted to SAR 867.9 million, compared with SAR 1,096.4 million for the same period in 2019, a decrease of 20.8 percent.

Gross profits for the third quarter were SAR 103.5 million, compared with gross profits of SAR 144.1 million for the same period in 2019, a decrease of 28.2 percent.

Operating loss during the third quarter was SAR 20.1 million, compared with SAR 6.2 million for the same period in 2019.

Net loss for the third quarter of 2020, after deduction of Zakat and tax, was SAR 38.5 million, compared with SAR 28.1 million during the same period in 2019, and compared with SAR 58.3 million posted in the previous quarter (Q2 2020).

Total comprehensive loss for the third quarter of 2020 amounted to SAR 35.3 million, compared with SAR 29.5 million in the corresponding quarter of last year, and compared with SAR 59.4 million posted in the previous quarter.

Revenues for the nine-month period ending 30 September 2020 amounted to SAR 2,544.6 million, compared with SAR 3,163.9 million for the same period in 2019, a decrease of 19.6 percent.

Gross profits for the nine months were SAR 304.1 million, compared with SAR 373.9 million for the same period in 2019, a decrease of 18.7 percent.

Operating loss for the nine months was SAR 68.6 million, compared with SAR 49.7 million for the same period in 2019, an increase of 38.0 percent.

Net loss for the nine-month period ending 30 September 2020, after deduction of Zakat and tax, was SAR 125.6 million, compared with SAR 124.8 million for the same period in 2019, an increase of 0.6 percent.

Total comprehensive loss for the nine months amounted to SAR 128 million, compared with SAR 124.3 million in the corresponding period of 2019, an increase of 3.0 percent.

Total Shareholders' Equity (after deducting minority equity) as of 30 September 2020 amounted to SAR 1,150.7 million, compared with SAR 1,291.7 million as of 30 September 2019, a decrease of 10.9 percent.

Loss per share for the nine-month period ending 30 September 2020 was SAR 2.09, compared with SAR 2.08 during the same period in 2019.



Zamil Process Equipment Supplies Mounded Bullet Tanks for GASCO in Riyadh

Zamil Process Equipment Co. (ZPEC) has begun the supply of custom-made mounded bullet tanks for the storage of liquefied petroleum gas (LPG) for the National Gas and Industrialization Company (GASCO). Each bullet measures 62.8 meters in length and 9.4 meters in diameter, and weighs over 820 metric tons. The tanks will be used for the client's LPG plant in the central region of Saudi Arabia.

The work, divided into two phases, includes the design and manufacturing of nine bullet tanks, and their transportation and installation on the foundation at GASCO's filling stations and facilities.

The LPG storage bullet tanks are designed and manufactured to ASME and EEUMA



190 international standards. The design was analyzed and optimized using finite element analysis.

The material selection was determined by the low design temperature and the high strength requirement, to withstand mound loads and pressure at -46°C .

Specially designed 1,000-ton rollers were obtained for final assembly work on fabricated sections during the manufacturing process. Road transportation was a major challenge when delivering these large and heavy bullets from the ZPEC factory in Dammam to the client's site in Riyadh.

... and Supplies Crude Stabilizer Column for Saudi Aramco Khurais Oil Field Plant



Zamil Process Equipment Co. (ZPEC) has successfully supplied a custom-made crude stabilizer column with vessel internals (trays, demister, and distributors) for Saudi Aramco. It measures 39 meters in length, 5.8 meters in diameter, and weighs around 180 metric tons. It is intended for the client's Khurais oil field plant restoration project in the central region of Saudi Arabia.

ZPEC managed to design and manufacture the crude stabilizer column in record

time, surpassing all previous comparable manufacturing periods by a huge margin, taking into consideration the technical specifications, size, and complexity.

The ZPEC team overcame all obstacles through its strong commitment, together with excellent support from the client (SAIPEM), suppliers, and service providers.

Saudi Aramco extended its unconditional support throughout, to make it a success story for everyone.

Zamil Steel Construction Company Supplies ConXtech Steel Structures for Saudi Aramco's King Salman Energy Park Project in the Eastern Region

Zamil Steel Construction Company has been awarded a contract by China Railway 18TH Bureau Group Co. Ltd. for the supply of various steel structures for the King Salman Energy Park (SPARK), which is operated by Saudi Aramco and located in the eastern region of Saudi Arabia.

The scope of the contract includes the supply and erection of 480 metric tons of steel structures, as well as more than 5,500 square meters of custom-fabricated metal decks and more than 1,000 square meters of roof and wall sandwich panels for the Administration Office Building at SPARK.

The administration building was designed using the ConXtech system, which allows efficient and precise structural steel fabrication, a simplified steel design, improved site safety, easy future expansion, and an approximately 50% reduction



in the time it will take to erect the steel. Zamil Industrial brought this new American modular system to the Kingdom of Saudi Arabia, and the company has a specialized factory in Dammam to produce steel structures using the ConXtech system.

King Salman Energy Park is a new megaproject being constructed and is located between Dammam and Al-Ahsa in the Eastern Province of Saudi Arabia. This project is being developed, operated, and managed by Saudi Aramco in partnership with the Saudi Authority for Industrial Cities and Technology Zones. SPARK will be a fully integrated city. It is planned to seamlessly intertwine industrial areas, such as factories, workshops, yards, and the Logistics Zone, with vibrant residential, educational, and commercial areas.

... and Supplies ConXtech Steel Structures for the Saudi Aramco Innovation Center in Dhahran



Zamil Steel Construction Company (ZSCC) has been awarded a contract by Al Bawani Company for the supply of various steel structures for the Saudi Aramco Innovation Center project in the eastern region of Saudi Arabia.

According to the contract, ZSCC will supply and erect 490 metric tons of steel structures and more than 2,260 square meters of custom-fabricated metal decks, as well as applying around 6,000 square meters

of fireproofing intumescent paint for a building at the Saudi Aramco Innovation Center in Dhahran.

The building was designed using the ConXtech system, a special system that allows for faster and more cost-effective erection processes. The new American modular system simplifies design, detailing, fabrication, and field assembly, accelerating the delivery of a structural frame by 2–5 times versus any conventional method.



Zamil Structural Steel Co. Supplies Structural Steel Products for Adwan Chemical Industries in Algeria

Zamil Structural Steel Co. has successfully completed the contract awarded by Adwan Chemical Industries Company (ACIC) for the manufacture, supply and delivery of various structural steel products, including equipment support structures, silos, and buildings for the ACIC Sand Screening project in Algeria.

The project is expected to increase the production capacity of ACIC's sand screening plant in Algeria. Adwan Chemical Industries Company specializes in manufacturing industrial Silica, Silica based chemicals, and other inorganic chemicals. The company operates several manufacturing facilities in the Middle East and North Africa.

Known worldwide as the Middle East's leading structural steel fabricator, Zamil Structural Steel Co. was established in 1983. It provides expertise in the fabrication and installation of structural steel and plate works for a wide range of industrial and commercial applications. The company has gained the confidence of major international engineering, procurement, and construction contractors and has built a solid reputation among its customers as a preferred partner for structural steelwork.





Zamil Air Conditioners Supplies HVAC Systems for DEWA Substations in Dubai

Zamil Air Conditioners has been awarded contracts for the supply, start-up, and commissioning of vast air handling units and air-cooled condensing units for several of Dubai Electricity & Water Authority's (DEWA's) high-voltage substations in Dubai, UAE. The supplied HVAC systems will provide a total cooling capacity of 1,800 tons.

The substations are equipped with state-of-the-art digital technologies, contributing to their efficiency and reliability, and highlighting the construction and economic development plans for Dubai.

Since the start of 2020, DEWA has commissioned several new 132/11 kilovolt (kV) substations to connect

different areas of Dubai. This ensures the efficiency, reliability, and availability of DEWA's 132 kV transmission networks. Additionally, it will help in managing the growing demand for electricity for multiple uses, and ensure the continuity and stability of supply to customers at all times.

... and Supplies HVAC Systems for Harbour Heights Project in Bahrain

Zamil Air Conditioners recently completed a contract awarded by GFH Financial Group for the supply, delivery, start-up, and commissioning of more than 760 fan coil units and ten fresh air handling units for the Harbour Heights (Villamar) project, located on the Manama waterfront in the Kingdom of Bahrain.

The Harbour Heights project, which was developed by GFH Properties, the real estate arm of GFH Financial Group, is a mixed-use residential, retail, hospitality, and leisure complex spread over 35,900 square meters. It is at the heart of Bahrain Financial Harbor, featuring a built-up area of more than 250,000 square meters.

The project is one of the flagship projects on Bahrain's skyline. It is considered to be one of the most advanced and exclusive residential complexes, offering privacy with its island location, as well as close proximity and easy access to key business and retail districts in the kingdom.



Zamil Air Conditioners Supplies HVAC Systems to Hospitals in Iraq



Zamil Air Conditioners has been awarded contracts by the Iraqi Ministry of Health for the supply, delivery, start-up, and commissioning of an assortment of high-efficiency rooftop packaged units and hygienic air handling units for several hospitals in Iraq.

The contracts are part of the Ministry of Health's continuous efforts to enhance national healthcare services, with the goal of offering quality healthcare to citizens and residents, while expanding coverage at the same time.

... and Supplies HVAC Systems in Yemen

Zamil Air Conditioners has supplied, delivered, and commissioned an assortment of rooftop packaged units for a national factory in Aden, southern Yemen. The supplied air-conditioning systems will provide a total cooling capacity of 300 tons for the various plant facilities and buildings. They will maintain a consistent and comfortable temperature throughout the year.



Zamil Air Conditioning & Refrigeration Services Company Supplies Hygienic Air Handling Units for King Hamad University Hospital in Bahrain

Zamil Air Conditioning & Refrigeration Services Co. has been awarded a contract for the design, supply, installation, start-up, and commissioning of numerous hygienic air handling units for the newly opened Oncology Center at King Hamad University Hospital in the Kingdom of Bahrain.

The custom-made air handling units are designed and manufactured to meet all applicable standards and requirements, including Health Technical Memorandum standards, for use in healthcare and other hygienic applications.

Zamil hygienic air handling units incorporate state-of-the-art technology to provide refrigeration and to meet the standards of filtration, pressurization, humidity control, and contamination control required for critical applications where ultra-clean air is needed. The units are individually engineered to produce the specified psychometric conditions and to achieve the environmental design criteria for the area being served. They are the answer when clean, conditioned air is needed for today's hygienic applications, such as hospitals, pharmaceutical manufacturing facilities, food factories, and laboratories.



Zamil Air Conditioners Supplies HVAC Systems for Mall of Dilmunia in Bahrain

Zamil Air Conditioners has successfully completed the supply, start-up, and commissioning of 29 air handling units and 129 fan coil units for the Mall of Dilmunia, located in the heart of Dilmunia Island, Muharraq, on a built-up area of 125,000 square meters in the Kingdom of Bahrain.

The Mall of Dilmunia provides fun and educational entertainment facilities and offers a wide range of entertainment for families, including Funscape Adventure, Funscape Play Zone, Funscape Ice, and Funscape Sport and Aquarium. The mall features an array of exclusive international brands opening their doors for the first time in the kingdom. It will also provide visitors with the opportunity to enjoy an abundance of luxurious amenities, dining outlets and cafés amid breathtaking views of Muharraq Island.





Zamil Air Conditioners Supplies HVAC Systems to the China Mall Market in Oman

Zamil Air Conditioners has recently supplied an assortment of high-efficiency packaged rooftop units for the China Market Mall in Muscat, Oman. The supplied air-conditioning systems will provide a total cooling capacity of 1,400 tons for the various mall facilities and amenities. They will maintain a consistent and comfortable temperature throughout the year for the mall

shoppers and visitors. The newly opened shopping mall, located in Al Seeb, Al Hail, north Muscat, includes hundreds of retail shops, entertainment facilities, and restaurants. It offers high-quality home-life products that are popular among local customers, offering them a seamless top-grade shopping experience.

... and Supplies HVAC Systems to Power Stations and Substations in Oman



Zamil Air Conditioners has completed the contracts for the supply, start-up, and commissioning of HVAC systems for several power stations and substations in the Sultanate of Oman.

In accordance with the contract terms, Zamil Air Conditioners has supplied 30 high-efficiency packaged rooftop units for several of the Oman Electricity Transmission Company's and Duqm

Power Company's high-voltage power stations and substations, in the cities of Ibri, Al-Khaburah, Duqm, and Salalah.

The supplied HVAC systems will provide a total cooling capacity of more than 1,600 tons. They will also provide a comfortable indoor climate, as well as optimal temperature and humidity conditions for the efficient operation of the power stations and substations across Oman.

Zamil Steel Completes the Supply of Steel Structures for the Saudi Falcons Club in Riyadh

Zamil Steel has successfully completed the contract for the design, manufacture, and supply of steel structures for the Saudi Falcons Club, located in the central region of Saudi Arabia.

This prestigious project, spread over a built-up area of more than 28,000 square meters in the heart of the capital city of Riyadh, included the provision of large spanning spaces of fifty meters clear width and nearly 15 meters in height and utilized large metric tons of custom-made steel structures and sandwich panels.

The club aims to preserve the historical heritage and traditions associated with the culture of falconry. The club seeks to promote awareness, training, research, and action programs to protect falcons and to ensure that the flourishing sport of falconry remains a legacy in the Saudi kingdom's succeeding generations.



Zamil Air Conditioning & Refrigeration Services Awarded HVAC Maintenance Contract for Saudi Electricity Company's Substations in Dammam and Jubail

Zamil Air Conditioning & Refrigeration Services Co. Ltd. (Zamil CoolCare) has been awarded a three-year contract by the National Grid SA company for the maintenance and repair of HVAC systems at the Saudi Electricity Company's substations in the eastern region of Saudi Arabia.

Under the agreement, Zamil CoolCare will handle the HVAC systems' maintenance and repair at high-voltage national grid substations in the Dammam and Jubail areas. The substations are managed by the Eastern Operation Area (EOA) of National Grid SA.

National Grid SA is a wholly-owned subsidiary of the Saudi Electricity Company. It plans, designs, develops, operates,

and maintains the electricity transmission grid across the Kingdom of Saudi Arabia. It makes use of the highest global standards and best practices to deliver reliable and cost-effective services to its customers. Its transmission network spans more than 86,000 circuit kilometers and covers more than 13,000 cities, towns, villages, and communities across the Kingdom.

Zamil Air Conditioning & Refrigeration Services is a key provider of products and services in Saudi Arabia's industrial expansion. It specializes in designing custom solutions for all types of complex operations. It is uniquely positioned to meet the needs of its clients in a timely and cost-effective manner.

Zamil Air Conditioners Supplies HVAC Systems to the Sur City Walk Project in Oman

Zamil Air Conditioners has recently supplied an assortment of HVAC systems, including chillers, air handling units, and fan coil units, for the Sur City Walk project—a part of the Sur Gate project in Sur, in the Sultanate of Oman. The supplied HVAC systems will provide a total cooling capacity of 340 tons.

The City Walk project was developed by Al Sharqiya Real Estate Development and Investment Company, in cooperation with the investment arm of the General Establishment for Industrial Estates. It is a world-class commercial and entertainment project located in the Sur Industrial Zone, and constructed on a plot measuring around 200,000 square meters.

Featuring a multitude of designs and presentations, the project incorporates a variety of shops, fast food & fine dining outlets, cafés, banks, pharmacies, entertainment games halls, kids' zones, and many other facilities.



Saudi Pre-Insulated Pipes Industries Supplies Pipes for Sheikh Salem Al-Ali Al-Sabah Camp in Kuwait

Saudi Pre-Insulated Pipes Industries (SPPI), a member company of Gulf Insulation Group, a sector business of Zamil Industrial Investment Co., has recently been awarded contracts by Gulf Group for Mechanical & Electrical Works Company for the fabrication and supply of pre-insulated chilled water piping systems for the facilities at Sheikh Salem Al-Ali Al-Sabah Camp in Kuwait.

According to the contracts, SPPI will insulate and supply 23,500 meters of pre-insulated and bare pipes, as well as over 8,990 fittings and field joints, including an advanced water leak detection system.



Saudi Pre-Insulated Pipes Industries, located in the Second Industrial City in Riyadh, Saudi Arabia, is engaged in the manufacturing of pre-insulated piping systems utilizing spray and injection methods. The company is also involved in the manufacturing of extruded high-density polyethylene (HDPE) pipes, steel welding, and the fabrication and anticorrosion coating (fusion-bonded epoxy [FBE] or 3LPE) of pipes. The company's innovative products have been utilized in projects by clients throughout the Kingdom, as well as in the GCC and Middle East regions.

Local Content and Government Procurement Authority Signs Cooperation Agreement with **Zamil Air Conditioners** to Support Local Content in the Manufacturing Sector

The Local Content and Governmental Procurement Authority has signed a cooperation agreement with Zamil Air Conditioners and Home Appliances Co. to develop and increase local content in the manufacturing sector in the Kingdom of Saudi Arabia, in order to reach the highest potential and enhance domestic spending in line with the strategic goals of the two parties.

The agreement was signed between the CEO of the Local Content and Governmental Procurement Authority, Mr. Abdulrahman bin Abdullah Al-Samari, and the CEO of Zamil Industrial Investment Co., Abdulla Mohammed Al Zamil.

According to the agreement, the authority will work on developing a comprehensive strategy and program for developing local content that includes proposed amendments to Zamil Air Conditioners' procurement regulations and systems. The authority will also prepare a framework for improving manufacturers and suppliers that deal with the company,

standardizing the methodologies and measuring mechanisms of local content, and defining the baseline of local content and its future objectives in the company.

In addition, Zamil Air Conditioners will define and identify investment opportunities to develop local content in the materials and goods produced by the company, as well as its services, which the authority can take advantage of to increase the percentage of local content in each of them. Additionally, the company will not only share previous procurement data and expected future needs for related materials and services with the authority, but also share the best practices and experiences of the two parties. These steps will enhance the local content, in addition to the studies related to raising its percentage, including the experiences that support localization opportunities and the transfer of technologies and skills.

On this occasion, Abdulrahman bin Abdullah Al-Samari stated that

هيئة المحتوي المحلي
والمشتريات الحكومية
Local Content & Government
Procurement Authority



the signing of the agreement is a continuation of the authority's efforts to develop local content in various sectors, including the manufacturing sector, which is considered a main pillar for the sustainability of economic growth. The manufacturing sector's contribution to the Kingdom's non-oil GDP reached about 7.5% in 2018, while the share of other manufacturing industries (other than oil refining) reached about 70% of the GDP of the industrial sector.

Zamil Air Conditioners Signs Agreement with MODON to Implement National Productivity Program Initiative



Zamil Air Conditioners & Home Appliances Co. (Zamil Air Conditioners) has been selected by the Saudi Authority for Industrial Cities and Technology Zones (MODON) for the National Productivity Program Initiative, a Saudi Vision 2030 program.

Earlier this year, the company signed a program participation agreement with MODON following Zamil Air Conditioners' compliance with the criteria and standards set by MODON, the Saudi Industrial Development Fund, and King Abdulaziz City for Science and Technology.

Consequently, Zamil Air Conditioners has moved forward with implementing the program's initiatives, which are aimed at enabling the industry and enhancing national productivity through studies and digital transformation plans from a global

technical partner. This step will place Zamil Air Conditioners in the ranks of national companies contributing to the creation of a growing industrial environment and sustainable development.

The National Industrial Development and Logistics Vision Realization Program aims to transform the Kingdom into a leading industrial power and an international logistics platform in a number of promising areas, with a focus on the application of 4G technologies for industries, in a way that will generate ample employment opportunities for Saudi cadres, boost trade balance, and maximize local content.

The program focuses on four key sectors, namely industry, mining, energy, and logistics, and designs and provides a range of essential enablers that include: developing appropriate systems; providing the required financing; developing infrastructure, industrial lands, and private areas; expanding the implementation of digitization procedures; enhancing research, innovation, and training; raising the efficiency of available cadres, and more.

This agreement is expected to achieve positive future effects that will help Zamil Air Conditioners reduce industrial costs and various operating expenses, as well as improve quality levels and enhance employee productivity.

Zamil Air Conditioning & Refrigeration Services Co. and Johnson Controls-Hitachi Air Conditioning MEA Sign Distribution Agreement for Hitachi Air Conditioning Solutions

Zamil Air Conditioning & Refrigeration Services Co. Ltd. (Zamil CoolCare) has signed a distribution partnership agreement with Johnson Controls-Hitachi Air Conditioning, a leading global air conditioning manufacturer.

Under the agreement, Zamil CoolCare will offer split units and cassette units across the Kingdom of Bahrain, as well as the ducted and Variable Refrigerant Flow (VRF) range of Hitachi Air Conditioning products. This will be backed up by robust after-sales and engineering operations.

Zamil CoolCare and Johnson Controls-Hitachi Air Conditioning are both global leaders in technology and engineering. This new partnership will enable them to deliver innovative solutions to the commercial and residential markets in Bahrain.



The distribution agreement expands Zamil CoolCare's range of products and services, enabling it to better meet the growing demand for energy efficiency and VRF applications in the region.



Zamil Air Conditioners Launches Mobile AC Units for Healthcare Applications

Zamil Air Conditioners recently launched customized mobile air conditioning units specifically designed for healthcare applications. The newly produced units deliver high-performance cooling solutions to hospitals, clinics, laboratories,

emergency rooms, pharmaceuticals, and other medical facilities. Besides their effective cooling performance, the units prevent air leakage and are fitted with a special air filtration system that helps curb the spread of diseases like COVID-19.

The units are also equipped with advanced technology for achieving optimum air quality, along with a HEPA filter with 99.99% efficiency that contains moisture resistant micro-glass paper media, which can prevent microbial growth and can easily remove air contaminants, such as fine dust, smoke, vapor, soot, pollen, and bacteria. The antimicrobial flexible air ducts offer a hygienic, safe ventilation system that protects indoor air quality.

These custom-built mobile air conditioning units continue the company's long tradition of designing and manufacturing technologically innovative, high-quality air conditioning systems.





Zamil Steel India Improves Productivity with New Machinery Equipped for Ranjangaon Factory

With the aim to improve the capacity and productivity of its factory, as part of the capacity augmentation works and technology upgrades, Zamil Steel Buildings India has commissioned new advanced downspout and pipe bending machines at their manufacturing facility in Ranjangaon, near Pune.

Zamil Steel India is going through a process of growth. The trend towards excellence and continuous enhancement, typical of the lean approach, sees us as protagonists of new challenges that the company is also applying to its production lines.

The downspout machine was acquired to roll larger size downspout, which will ensure proper drainage of water and will completely eliminate gutter overflow. Simultaneously, two pipe bending machines, a rolling type and a press type, were introduced to enhance the fabrication capabilities of steel buildings with bend pipe/tube structure to form the required structural shape. Tubes are bent to suit the shape of the structural requirement and are suitable in roofing for large-span structures.



Saudi Aramco Honors Zamil Air Conditioners and Zamil Steel at 2020 Local Manufacturers Quality Awards

Saudi Aramco honored Zamil Air Conditioners and Zamil Steel at the 2020 Local Manufacturers Quality Awards Ceremony, organized by Saudi Aramco for the third consecutive year on December 16, 2020. Zamil companies were honored for providing high-quality products despite the effects of the COVID-19 pandemic.

Zamil Air Conditioners received the Quality Award in the Large Manufacturers category. At the same time, Zamil Steel was honored in the Most Improved Manufacturers category, its work having undergone a remarkable development in quality.



Aramco is keen to contribute to the development of the country's national industries, and to make them more competitive. It is keen that the label "Made in Saudi Arabia" becomes a preferred brand and enjoys the confidence of customers around the world, aware of the dedication of local manufacturers and their commitment to quality. Their maintenance of high standards, ensuring an uninterrupted flow of goods despite the challenges posed by the pandemic, and the high reliability and flexibility of local industry, supports the national objective of developing local content.

This event provides a platform for Saudi Aramco and prominent supporters in the manufacturing sector to enhance excellence and quality in various industries. From this, the company aims to highlight high-quality national products, encourage competition between national manufacturers to increase efficiency, and raise the level of localization of jobs in the field of quality in the industrial sector. It also aims to promote and upgrade the local industry to compete globally, during a year full of particular challenges.



Zamil Process Equipment Company Receives Appreciation Certificates from Saudi Aramco



Zamil Process Equipment Co. (ZPEC) has received a special certificate of appreciation from the Onshore Maintain Potential Project Department at Saudi Aramco. This was in recognition and appreciation of ZPEC's partnership and its outstanding dedication in repairing three oil stabilizer columns for the client's Abqaiq plants in a record time of four months, and manufacturing and delivering two new stabilizer columns for the Abqaiq and Khurais plants in an unprecedented seven months.

This achievement reflects the professionalism and great capabilities that support the Kingdom of Saudi Arabia's industrial growth. It also adds to the history of collaboration between Saudi Aramco and ZPEC.

Additionally, certificates of appreciation were presented to a number of Saudi engineers and technicians at ZPEC – Arif



Al-Haddad, Salman Al-Qarni, and Wael Al-Asiri – by the Abqaiq and Khurais Restoration Projects Division, marking their tremendous efforts in the restoration of Saudi Aramco's Abqaiq and Khurais facilities in 2019 and 2020.

ZPEC looks forward to receiving new and varied challenges from its clients, and will address them with appropriate, cost-effective solutions that result in high levels of customer satisfaction.

Zamil Industrial Supports Employees' Skills and Career Development



Zamil Industrial is proud to announce that several groups of employees, representing a cross-section of Zamil Industrial sectors, business units, and functional areas, has successfully completed the Human Resources Development Fund (HRDF) Leadership Development Program. It was hosted by the HRDF Academy for Leadership in Saudi Arabia and included direct training and virtual meetings.



The purpose of the 12-week program is to prepare and develop future leaders in the private sector, and to ensure they lead their organizations in accordance with the Kingdom's Vision 2030 that corroborates the qualitative localization of leadership in terms of providing high-caliber leaders with excellent planning and innovation capabilities.

Zamil Industrial thanks the HRDF Academy for developing such high-quality leadership programs for our citizens, and for its valuable contribution to equipping trainees with the necessary knowledge, techniques, and skills to meet the requirements of the 21st century, in order to achieve optimal human investment in the national establishments.

Corporate HR

Conducts A New Series of Virtual Workshops for Employees



The Human Resources Department at Zamil Industrial recently launched a series of virtual workshops running online throughout this year. More than 650 employees, representing a cross section of Zamil Industrial sectors, business units, and functional areas, participated in these online workshops and training sessions.

The workshops covered various key topics, including Zamil Industrial's core values, together with critical business skills, transformative change, absence management, diversity at work, stress management, customer service orientation, communication skills, financial and commercial awareness, people management, results orientation, technological awareness, and more. It also included policy refresher sessions so that employees could better comprehend the nature and functions of certain policies.

The workshops aimed at creating a platform for learning within the "new normal" by taking advantage of technological advances and making learning tools readily available for Zamil Industrial employees. It also aimed at developing critical skills needed for employees to efficiently carry out their everyday functions at work and supporting the development of critical competencies and employee credibility. The workshops were tailored to reflect the demands of the organization and to increase team effectiveness and productivity toward maximizing return on investment.

The workshops were well-received by all participants and received excellent reviews.





Zamil Steel Vietnam Conducts ISO 14001 & 45001 Training Sessions for Employees

As part of its efforts to ensure that all employees are aware of the relevance and importance of their activities, and how they contribute to the achievement of the quality objectives of ISO standards, Zamil Steel Buildings Vietnam Co. recently organized several training sessions on ISO 14001 and ISO 45001 for all its staff and workers. The training sessions were held at both the Keangnam office and Noi Bai factory, Vietnam.



Training in ISO 14001 and 45001 competence and awareness are fundamental in improving employees' knowledge of the Environmental Management System (EMS) and Occupational Health and Safety principles. For this, employees need to understand the intent of ISO 14001 & ISO 45001, the corporate objectives, and how the implementation of these ISO standards will affect and involve everyone in the organization.

Such training sessions are conducted annually for all employees and workers, to prepare them for year-round internal and external audits, and to improve the efficiency and quality of business and operational processes.

Zamil Industrial Organizes Breast Cancer Awareness Campaign

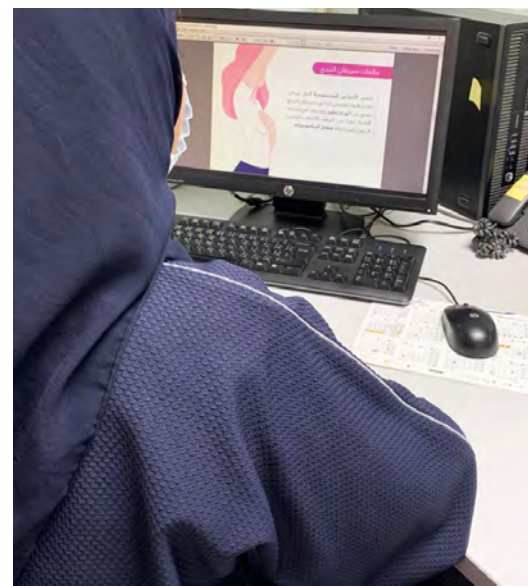
Zamil Industrial, in cooperation with the Saudi German Hospital in Dammam and Zahra Association, organized an awareness campaign for its female employees about the early detection of breast cancer during Breast Cancer Awareness Month in October.

The campaign aimed to define breast cancer types, identify their dangers, and educate employees on ways of self-examination and the necessity of preventing the disease through regular screenings.



The campaign included providing medical consultations and discussing the best ways to prevent breast cancer. It also involved distributing awareness materials and urging the attendees

to have screenings for breast cancer, visiting the oncology clinic in case of any early symptoms, and taking care of their health and diet.





Zamil Industrial Conducts Flu Vaccination Campaign for Employees



Zamil Industrial has a commitment to the continual improvement of the standards of health and safety of its employees at all levels within the organization, and to providing them with all information and support

necessary to work safely at all times. In collaboration with the Saudi Ministry of Health, Zamil Industrial has launched its annual seasonal flu vaccination campaign at the start of the winter season.

The campaign took place on November 1–5, 2020 in both the First and Second Industrial Cities in Dammam.



OSH Inspectors from the Ministry of Human Resources Visit **Zamil Steel** Facilities in Dammam



On November 18, 2020, a team of inspectors from the Occupational Safety and Health Department at the Ministry of Human Resources and Social Development, in collaboration with Zamil Industrial Corporate Loss Prevention Department and Colleges of Excellence, organized a special visit to the facilities of Zamil Steel Pre-Engineered Buildings Company in Dammam First Industrial City.

The visit aimed to conduct field training for male and female inspectors in the Inspection & Work Environment Development Deputyship at the Ministry, in order to help them learn about successful approaches and best practices concerning occupational safety and health in the workplace.



Zamil Steel Vietnam Donates Panels for Schools Damaged by Storm Molave

Zamil Steel Buildings Vietnam Co., Ltd. has donated 4,000 square meters of panels to the district of Thang Binh, Quang Nam province to support the schools damaged by storm No. 9 (Molave).

Molave storm recently caused severe damages to Thang Binh, a small district in the central province Quang Nam of Vietnam. The whole district had around 78 Kindergartens, Primary Schools, and Secondary Schools hit by the storm, damaging many classrooms, working rooms, school buildings, garages, and toilets, with a total damage value estimated at nearly 8.5 billion Vietnamese dong.

To help students return to school as soon as possible, Zamil Steel Buildings Vietnam has donated roof panels to support these schools to replace the damaged ones. The district officials expect the donated panels will help these schools to overcome the challenges and difficulties, so that teachers and students can return to teaching and learning normally.

