

impact



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Dear Colleagues,

Greetings and welcome to the latest issue of **Impact**.

As 2019 comes to a close, there is much to report in the way of news and information about the progress of our company and its sector businesses, as well as about the outstanding achievements of the people who make Zamil Industrial a thriving regional and global manufacturer.

In preparation for the future, all business units remain actively involved in both local and international exhibitions and industry events, gaining global exposure by connecting with other industry leaders and potential clients from around the world. We also will continue to operate a strategy of flexibility and commitment to serving our customers more efficiently and to meeting all their needs.

As we enter the new year, I would like to thank the management and employees at every Zamil Industrial business for their tireless efforts and enduring dedication to the core values and vision that we share for the future.

I hope you find this issue of Impact both informative and enjoyable. We are always interested in your feedback and welcome any suggestions you may have for future editions.

Kind regards,

Abdulla M. Al Zamil
Chief Executive Officer

Zamil Industrial Announces Consolidated Interim Financial Results for the Nine-Month Period Ending 30 September 2019

Zamil Industrial Investment Company has announced its consolidated interim financial results for the period ending 30 September 2019.

Revenues for the third quarter of 2019 amounted to SAR 1,096.4 million, compared with SAR 1,074.2 million for the same period in 2018, an increase of 2.1 percent.

Gross profits for the third quarter were SAR 143.1 million, compared with gross profits of SAR 163.3 million for the same period in 2018, a decrease of 12.4 percent.

Operating profits during the third quarter were SAR 698,000, compared with SAR 6.9 million for the same period in 2018.

Net loss for the third quarter of 2019, after deduction of Zakat and tax, was SAR 28.1 million, compared with SAR 22.6 million during the same period in 2018, and compared with SAR 49.5 million posted in the previous quarter (Q2 2019).

Total comprehensive loss for the third quarter of 2019 amounted to SAR 29.5 million, compared with SAR 20.1 million in the corresponding quarter of last year, and compared with SAR 47.8 million posted in the previous quarter.

Revenues for the nine-month period ended 30 September 2019 amounted to SAR 3,163.9 million, compared with SAR 3,105.1 million for the same period in 2018, an increase of 1.9 percent.

Gross profits for the nine months were SAR 365.6 million, compared with gross profits of SAR 480 million for the same period in 2018, a decrease of 23.8 percent. Operating loss for the nine months was SAR 60.7 million, compared with operating profits of SAR 43.3 million for the same period in 2018.

Net loss for the nine-month period ended 30 September 2019, after deduction of Zakat and tax, was SAR 124.8 million, compared with SAR 46.8 million, an increase of 166.9 percent over the same period in 2018.

Total comprehensive loss for the nine months amounted to SAR 124.3 million, compared with SAR 55.2 million in the corresponding period of last year.

Loss per share for the nine-month period ended 30 September 2019 was SAR 2.08, compared with SAR 0.77 during the same period in 2018.

Equity attributable to shareholders (after the elimination of Minority Interest) as of 30 September 2019 amounted to SAR 1,291.7 million, compared with SAR 1,539.4 million as of 30 September 2018, a decrease of 16.1 percent.

Zamil Steel Construction Company Awarded Turnkey Contract by Almutlaq Real Estate Investment Company in Jubail



Zamil Steel Construction Co. has been awarded a full turnkey contract by Almutlaq Real Estate Investment Company for the construction of a new mixed-use commercial project (The Move Project). It features luxury leisure facilities, entertainment and fine dining, located at Nakheel Corniche, Jubail, in the eastern region of Saudi Arabia.

The contract signing ceremony was held at the Almutlaq Real Estate Investment Company's headquarters in Riyadh, presided over by Abdulrahman Ibrahim Abaalkhail, CEO of Almutlaq Real Estate Investment Company, and Mohammed Al Sahib, Vice President, Zamil Industrial Investment Co.

"The crescent-shaped project has a multiple centerpiece that includes an artistic pedestrian bridge on the front end connecting the two sides of the crescent. One of the challenges is to carry out the construction works without harming the ambience of the nearby waterfront, and since the project site is by the sea, the high water table increases its complexity,



requiring adequate dewatering and shoring on all sides. Consequently, the entire structure, including the pedestrian bridge, will be constructed on concrete piles," said Mohammed Al Sahib.

Zamil Steel Construction Company caters to clients that require comprehensive solutions for industrial and commercial steel structures. It offers engineering, procurement and construction services

for new projects in various market sectors. It provides the design, fabrication and supply of steel buildings, as well as related civil works; the erection of steel buildings; and the installation of firefighting and fire alarm systems, architectural materials, mechanical systems, electrical systems and plumbing works through turnkey contracts using full-site management teams.



Zamil Steel Construction Company has successfully completed the erection of approximately 9,000 metric tons of structural steel for 120 multi-storied cyclone shelters, located on Bhashan Char island in Bangladesh.

The fabrication and supply of the steel structures for this huge project was handled by Zamil Steel Buildings Vietnam Company.

The project was spread over an area of more than 183,000 square meters and the work took 18 months to complete. There were difficulties, as the site was located on an island and all

supplies had to be ferried to the site during low tide. Other challenges included limited access to the road network around the project and the fluctuating and extreme weather conditions on the island, which affected the movement of heavy equipment and trucks as well as the subcontractors' work on site.

As the leading steel buildings and steel structures provider in Asia Pacific and Southeast Asia, Zamil Steel is the chosen brand for many key and landmark projects in the region.

Zamil Steel Construction Company Completes the Erection of 120 Multi-Storied Shelters in Bangladesh



Zamil Steel to Supply Pre-Engineered Steel Buildings for Integrated Onshore Rig in Ras Al-Khair

Zamil Steel has been awarded a contract by Arnaout Contracting Establishment (ARCON) for the design, fabrication, and supply of more than 5,000 metric tons of pre-engineered steel buildings for an integrated onshore rig for National Oilwell Varco (NOV) in the Eastern region of Saudi Arabia.

Located in Ras Al-Khair, near Jubail Industrial City on the Kingdom's east coast, the new facility is a joint venture between Saudi Aramco and National Oilwell Varco and will have a capacity to manufacture ten onshore rigs per year.

The joint venture facility is expected to serve as a major hub for high

specification drilling rigs and will offer repair services and recertification for a large portfolio of equipment. The manufacturing facility will also be equipped to deliver drilling packages for offshore jack-up rigs.

... and to Supply Pre-Engineered Steel Structures for Saudi Mega-Shipyard in Ras Al-Khair



Zamil Steel Pre-Engineered Buildings Company has been awarded a contract by SEPCO Arabia Company for the fabrication and supply of approximately 20,000 metric tons of pre-engineered steel structures for the King Salman International Complex for Maritime Industries and Services project, located in Ras Al-Khair Industrial City on the eastern coast of Saudi Arabia.

The project, owned by Saudi Aramco and its JV partners, is closely aligned with Saudi Vision 2030, the government's strategy to grow and diversify the Saudi economy. It aims

to leverage the rapidly growing maritime needs in the Kingdom and build local manufacturing and design capabilities, while delivering a world-class facility that will provide an unprecedented mix of products and services in the region.

Zamil Steel to Supply Pre-Engineered Steel Buildings to Modern Stores Project in Jeddah

Zamil Steel has been awarded a contract by Diamond Vision Company for the design, manufacture, and supply of approximately 2,000 metric tons of pre-engineered steel buildings. The work will spread over a built-up area of 70,000 square meters for the Sanwan Western Company's modern stores project, located in Jeddah in the western region of Saudi Arabia.

Zamil Steel operates seven state-of-the-art manufacturing facilities—one each in Saudi Arabia, United Arab Emirates and India, and two each in Egypt and Vietnam—that design, manufacture, and supply premier quality Pre-Engineered Steel Buildings to our esteemed customers around the world. The total production capacity of these facilities reaches over 375,000 metric tons per annum.



Zamil Steel Construction Company Wins Warehousing Project in Riyadh

Zamil Steel Construction Co. has been awarded a contract for construction of a central warehouse project for a national telecom company in the central region of Saudi Arabia.

According to the agreement, Zamil Steel Construction will design and build

750 metric tons of pre-engineered steel structures, including complete substructure and superstructure work for the new warehouse in Riyadh.

This project is a fast-track undertaking comprising many components. It will require extraordinary attention to

detail because of the complex safety and security requirements that must be satisfactorily completed within a challenging time frame.

Zamil Air Conditioners Wins Watanya Supermarkets Contract in Egypt

Zamil Air Conditioners Co. has been awarded the contract to supply various HVAC systems and equipment to the Watanya Supermarkets project in Egypt.

Under the contract, Zamil Air Conditioners will supply and deliver HVAC solutions for the different hypermarket outlets, including high-efficiency packaged units, wall-mounted split air conditioners, exhaust and smoke extractor fans, air curtains, and other related air-conditioning equipment for nine outlets at different locations in Egypt.

Metallic Construction and Contracting Company, a business unit of Zamil Steel Buildings Company (Egypt), will perform the additional scope of HVAC-related services for the outlets, including engineering, project management, testing, and commissioning.

The project is a total building solution from Zamil Industrial with a wide range of building solutions, including steel structures, insulation materials, and climate comfort solutions.



Zamil Air Conditioning & Refrigeration Services Awarded New EPC Contracts

Zamil Projects, a business unit of Zamil Air Conditioning & Refrigeration Services Co., has been awarded two engineering, procurement, and construction (EPC) contracts worth SAR 16 million.

The first contract calls for the supply and installation of several packaged air-condensing units, as well as perform EPC works for the HVAC-related control and power systems for oil and gas fields in the eastern region of Saudi Arabia. This is part of a massive and integrated program to increase the production capacity of these oil fields. The works require an extra level of attention given the challenge of installing the HVAC equipment in the onshore yard and the final commissioning in the offshore areas of the Arabian Gulf coast.

The second contract calls for the supply, installation, and commissioning of Tunnel Ventilation System (TVS) for a public transportation project in Riyadh. The works require high-tech expertise and knowledge of installing TVS complying with international codes and standards and in line with the High Commission for Industrial Security (HCIS) regulations.

... and Awarded Contract for Healthcare Facilities in Saudi Arabia's Northern Region

Zamil Air Conditioning & Refrigeration Services Co. has been awarded a contract to replace various HVAC systems and equipment at some healthcare facilities in the northern region of Saudi Arabia.

Under the contract, Zamil Air Conditioning & Refrigeration Services will supply an assortment of HVAC systems and equipment, including chillers, chilled water pumps, chilled water piping, exhaust fans and other accessories as well as building management systems with direct digital control systems, for a number of healthcare facilities. The company will also perform all essential HVAC system engineering, supply, installation, testing, and commissioning services for the hospitals, housing, and medical center buildings in various cities in the northern region.

All works must be performed without affecting the cooling requirement of the healthcare premises where the replacement of HVAC equipment will be carried out while the hospital is in operation.



Zamil Air Conditioning & Refrigeration Services Signs Service Agreement with the General Department of Education in the Eastern Province

Zamil Air Conditioning & Refrigeration Services Co. has signed a three-year agreement with the General Department of Education in the Eastern Province. Its scope is the servicing and maintenance of the HVAC/R systems and units at more than 967 schools and administrative buildings (boys' and girls' sections) across the Eastern region of Saudi Arabia.

The agreement is part of the General Department of Education's preparation plan for the new academic year, in addition to providing periodic, emergency, and preventive maintenance for the educational facilities throughout the year. It consists of several items, most notably the provision of skilled engineers and technicians as well as a mobile app with

which to make service and maintenance requests.

Additionally, the agreement covers all types of room and central air conditioners, refrigeration systems, and other HVAC/R systems installed at the various educational and administrative buildings

Zamil Steel Buildings Vietnam Completes Construction of the Main Pavilion for the Hanoi Formula One Racing Circuit

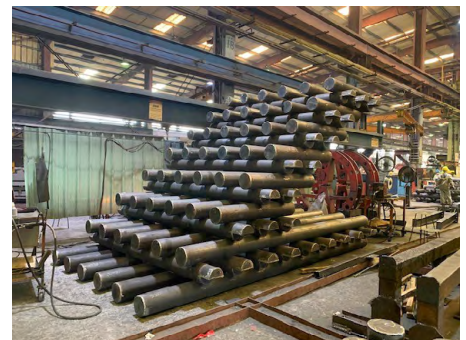
Zamil Steel Buildings Vietnam has finished most of its work for the Main Pavilion of the Formula One (F1) Racing Circuit of Hanoi and will continue with the fabrication and installation of the portable grandstands in 2020.

Hosting the Vietnam Grand Prix 2020 – the first motorsport event in the country – the Hanoi Formula One Circuit is considered a landmark project that will give Vietnam and its capital city “international exposure”. The project is scheduled to complete in March 2020 to prepare for the April 2020 street race – the latest one in the F1 calendar, along with Singapore, Monaco, and Azerbaijan.

In accordance with the contract signed between Zamil Steel Buildings Vietnam and several partners, Zamil Steel’s scope of work mainly involves the

design, manufacturing, and installation of nearly 2,300 MT of steel structures for the Main Pavilion and the portable grandstands. The Main Pavilion has almost been completed and will be handed to the investor by January 2020 at the latest.

The pavilion’s design was inspired by the Khue Van Pavilion at the Temple of Literature, a major Hanoi tourist landmark, and is the highlight of the project. This represented a major challenge in engineering, manufacturing, and installation works. The roof of the building was fabricated and partly installed inside the plant and shipped to the construction site using special flat-rack containers. Construction work started in September 2019 and took about four months to complete.



Zamil Industrial Signs Partnership Agreement with Evosys for Implementation of Oracle Fusion Applications

The Information Technology Department at Zamil Industrial Investment Co. (Zamil Industrial) has signed a partnership agreement with Evolutionary Systems (Evosys) for the implementation of Oracle Fusion Applications.

Using the latest technology and incorporating the best practices gathered from Oracle's customers, Oracle Fusion Applications is a suite of 100% open standards-based business applications that provide a new standard for the way businesses innovate, work, and adopt technology. Zamil Industrial's agreement with Oracle is to implement an end-to-end solution based on Oracle Fusion Applications that covers the complete business process, starting from CRM, Supply Chain, Manufacturing, Logistics, Project Management, HCM, up to Financials.

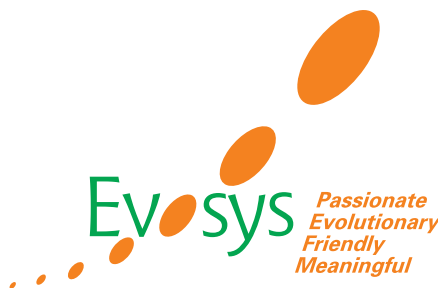
It includes all the advanced modules for budgeting, planning, forecasting, auditing, and business intelligence.

Evosys is a leading technology company that is growing by leaps and bounds each year. It is an Oracle Platinum partner, has 13 years of experience, and caters to over 1,000 Oracle Cloud customers in over 30 countries. Evosys has a strong presence in the Middle East region and Saudi Arabia.

With the new solution, Zamil Industrial will be able to consolidate all of its operations in the Kingdom of Saudi Arabia and abroad on one platform. It will replace several Oracle e-business suites and several legacy and in-house applications. The new platform will help in standardizing business processes, adopting best practices, converting

to a Shared Services model, and using world-leading new technologies such as Artificial Intelligence, Robotic Process Automation, Augmented Reality, Big Data, and others. This new program "ASaaS" or "Foundation" will be a major step for Zamil Industrial towards a complete digital transformation and Industry 4.0. Moreover, Zamil Industrial is expecting a great reduction in its IT spending from this cloud technology, which can be used to implement even more advanced technologies.

With the technology Oracle is providing, the expertise Evosys has, and the long experience Zamil Industrial has in Saudi Arabia and around the world, the ASaaS program is going to be a leading digital transformation initiative in the region.



Zamil Steel Becomes India's First Pre-Engineered Buildings Company to Adopt Solar Power for its Operations

Zamil Steel Buildings India Pvt. Ltd. has launched its rooftop solar power plant in Ranjangaon, Pune. The plant will have an annual power generation capacity of one megawatt. This initiative supports the country's "National Solar Mission" to have 100 GW of solar power installed by 2022, which will result in annual energy savings for local businesses in addition to cutting

30,750 tons of CO2 emissions each year.

The solar power plant will produce one-third of the power consumption required by the Zamil Steel facilities in Pune and represents one of the first pre-engineered buildings (PEB) manufacturing facilities of its kind in India.

Rooftop solar power plants are well-suited to PEB roofs. We invite our customers to see and experience how we integrated the system into our building for their future PEB buildings. We are happy to share our expertise with you to help you find the right solutions for your business.





Zamil Steel Receives Award of Appreciation from Saudi Aramco

Zamil Steel Company has received a special award of appreciation from the Upstream Project Management Division at Saudi Aramco. This was in recognition of the company's extraordinary commitment, boundless willingness to offer support, and outstanding dedication in contributing to the restoration work at the Abqaiq and Khurais plants.

This adds to the history of collaboration between the two organizations. Zamil Steel looks forward to new challenges to be presented by diverse client requirements and is dedicated to addressing them with appropriate, cost-effective solutions that result in high levels of customer satisfaction.



أرامكو السعودية
saudi aramco

AWARD OF APPRECIATION

Presented to

Al Zamil Steel

On the 18th of November 2019

In recognition of your extraordinary commitment, boundless willingness to offer support and outstanding dedication in contributing towards the Abqaiq Plant Restoration. Your invaluable contribution helped Saudi Aramco recover from an adverse situation, which resulted in the restoration of oil production to Saudi Aramco and the Kingdom of Saudi Arabia"

Fahad A. Al-Ammari, General Manager
Upstream Project Management

Zamil Steel Achieves One Million Safe Man-Hours with No Lost Workday Cases at Riyadh Metro Project

In line with its commitment to international health and safety standards and to maintain a safe, harm-free work environment, Zamil Steel Construction Co. recently celebrated the achievement of one million safe man-hours with no lost workday cases at the 1F5 main station of the prestigious Riyadh Metro project in Saudi Arabia.

This achievement is a significant milestone for Zamil Steel in upholding workplace safety. The event was celebrated with appreciation certificates and an awards ceremony in recognition of employees' efforts and dedication to safe working practices. Senior management from the BACS consortium and Riyadh Metro Transit Consultants (RMTC) attended the ceremony to show their appreciation for the exceptional teamwork shown by all employees and contractors at the project site while achieving this milestone.





Zamil Steel India Wins Supply Chain and Logistics Excellence Award 2019

Competing with renowned industry players, Zamil Steel Buildings India Private Ltd. has received the Supply Chain and Logistics Excellence Award (SCALE), an exemplary position under the Engineering category and eminent position under the Steel category. The award was presented to Zamil Steel India representatives at the 6th Edition of CII Scale – Supply Chain and Logistics Excellence Awards 2019, held at Taj Bangalore.

The recognition of SCALE Awards 2019 encompasses the excellence amongst logistics service providers and the supply chain aspect of user industry. The user industry stakeholders include automotive, engineering, consumer, retail, and pharmaceutical industries, among others.

The winners were selected after a long deliberation by the esteemed jury, which included

eminent specialists from various sectors. The award bestowed to Zamil Steel India recognizes not only the excellence of its supply chain and logistics process performance and best practices during 2018 and 2019, but also the fact that it has set a road map for other players in the market.



ESMA Honors **Zamil Air Conditioners**

Zamil Air Conditioners Co. was recently honored by the Emirates Authority for Standardization and Metrology (ESMA) for its commitment in applying the legislation, regulations, and standard specifications issued by the authority.

This took place during an event which honored more than 140 governmental and private organizations that deal with ESMA. The event was part of the "First Customers Forum 2019", held recently in Dubai, UAE, in the presence of hundreds of national and overseas

companies and institutions operating in various economic and commercial sectors.

It is worth noting that ESMA previously granted the Emirates Quality Mark Certification to Zamil Air Conditioners, in 2012, upon the company's successful compliance with ESMA's certification requirements. The designation applies to all window and mini-split air conditioning systems produced by Zamil Air Conditioners.

The products that receive the Emirates Quality Mark



Certification are deemed to be of the highest quality and worthy of consumer confidence, and are routinely chosen over ordinary products due

to their demonstrated compliance with ESMA's specifications and technical requirements.



Zamil Construction India Team Receives Best Practice Safety Certificate

Zamil Construction India Pvt. Ltd. has received the Safety Achievement Certificate for 3 Million Safe Man-Hours with Zero Lost Time Injuries, awarded by Isgec Heavy Engineering Ltd. for the 5000 TCD Sugar Plant with 27 Cogeneration Project at UP State Sugar & Cane Development Corporation Ltd., Mundewa, Basti-Uttar Pradesh, India.

Appropriate personal protective equipment, daily 5S checks, monthly safety audits, employee training, joint health and safety meetings, and corporate safety audits are all components of Zamil Construction India's robust safety program that have contributed to a reduction in recordable incidents.

In addition, Atul Kumar Pandey, safety officer for the project, received a Certification of Achievement for his contribution and ongoing commitment to the EHS program.



Zamil Structural Steel and Zamil CoolCare Awarded “Mowaamah Certification”

Zamil Structural Steel Co. and Zamil Air Conditioning & Refrigeration Services Co., have been awarded the Silver category of “Mowaamah Certification” for 2019, in recognition of their efforts to provide a supportive and motivational work environment for people with disabilities.

The “Mowaamah Certification”, launched by the Ministry of Labor and Social Development in Saudi Arabia, adopts best practices and standards while creating a work environment that comprehensively supports the special needs of workers with disabilities.

The system, which is part of the “Tawafuq” program to facilitate the employment of people with disabilities, aims to support and empower these individuals as effective members of the workforce in the private sector. The program increases employers’ and companies’ awareness of the benefits of hiring the disabled. It also supports them in implementing industry best practices to adapt work environments with appropriate modifications for people with disabilities while increasing their employment opportunities.

To obtain the “Mowaamah Certification”, organizations must undergo a comprehensive review and audit of their work environment by a ministry-approved firm. The audit process determines the compatibility of the specific job and its functions with the type and degree of employee disability, and it details the requirements of the work environment and the facilitative services needed to meet the guidelines of the executive regulations of the Saudi Labor and Workmen Law.

Zamil Industrial sector businesses continually seek to adopt and implement best practices and national and international standards while developing a work environment that is more inclusive and supportive of people with disabilities, which in turn leads to their increased participation in the labor market.

Zamil Higher Institute for Industrial Training Signs Training Agreement with Saudi Arabian Saipem Company

Zamil Higher Institute for Industrial Training recently signed a one-year training agreement with Snamprogetti Saudi Arabia Company Ltd., a subsidiary of Saudi Arabian Saipem Company, a leading company in engineering, drilling, and construction of major projects in the energy and infrastructure sectors. Under the agreement, the Institute will provide a wide range of training services, including specialized occupational health and safety courses as well as engineering and management training courses and programs.

Bandar Al-Safeer, Board Member and the Managing Director of the Institute, stated that the Institute will provide various types of training courses and programs for company employees during the year. They will be delivered either at the Institute or on the company's premises. He added that the Saudi Arabian Saipem Company selected the Institute to provide the required



advanced training services after visiting and thoroughly evaluating the quality of its facilities and its training staff.

He added that the Institute always focuses on providing high-quality training services. As a result, it has

been accredited by various national and international organizations, such as Edexcel-UK, NEBOSH-UK, and IADC-USA, as well as locally, by the Technical and Vocational Training Corporation and the Ministry of Education.

... and Delivers Training Programs for CAT International Company

Zamil Higher Institute for Industrial Training has signed a one-year training agreement with CAT International Company for the delivery of three different one-year training programs for 60 of its newly recruited Saudi employees.

Bandar Al-Safeer, Board Member and the Managing Director of the Institute, stated that the Institute has recently started the training programs. They each consist of two

parts: a common intensive three-month English language training course, followed by three different nine-month technical training programs.

He added that the Institute assisted the company in its selection and recruitment process, in order to ensure that suitable candidates were selected for the programs. The three specializations are electrical technology, instrument fitting and

maintenance technology, and occupational health and safety. The Institute was selected by CAT International because of the high quality of training that it provides, in addition to being accredited by various national and international organizations, such as Edexcel-UK, NEBOSH-UK, and IADC-USA, as well as locally, by the Technical and Vocational Training Corporation and the Ministry of Education.



Zamil Air Conditioners Conducts Training Course for Taibah University in Madinah

As part of the cooperation between national factories and educational institutions, Zamil Air Conditioners, in collaboration with the Mechanical Systems Department of the General Department of Operations and Maintenance at Taibah University, recently conducted a training session on safety, operation, and maintenance of mechanical and air-conditioning systems. It was attended by 14 engineering and technical staff at the university

headquarters in Madinah, in the western region of Saudi Arabia.

The session, which was delivered by Eng. Zamil Ali Al-Rezqi of the CS3G Department at Zamil Air Conditioning and Refrigeration Services Company, explained the general safety procedures while working with mechanical and air-conditioning systems. It highlighted the latest methods of operation and maintenance used globally for HVAC systems of various sizes and



capacities that can help to reduce the costs of refrigeration and air-conditioning operations,

prolong equipment life, and improve safety in these systems.



Corporate Internal Audit Conducts Risk Management Workshops

The Corporate Internal Audit Department at Zamil Industrial successfully conducted several sessions of the “Enterprise Risk Management” workshop for numerous groups of employees representing a cross-section of Zamil Industrial sectors, business units, and functional areas. The workshops were held at the Zamil Air Conditioners auditorium in Dammam.

The program gave participants an overview of the key elements in the construction and execution of an effective enterprise risk management system. It emphasized the importance of linking risk management with the strategic goals of the company. Starting with organizational concerns surrounding corporate governance and transparency, the workshops

provided the tools necessary for using risk management as a transparency-enhancing mechanism. The workshops also dealt with the characteristics, benefits, and applications, as well as the processes, frameworks, and standards of risk management.



Delegation from **Saudi Aramco** Visits **Zamil Process Equipment Company** in Dammam

On November 27, 2019, a delegation from Saudi Aramco headed by Dr. Mohammed Al Qahtani, Sr. Vice President, Upstream, visited Zamil Process Equipment Co. (ZPEC) to review progress in the manufacture of critical equipment for the southern area projects.

The ZPEC team, headed by Nawaf Al Zamil, Executive VP of Zamil Steel, received the delegation and briefed them on Zamil Steel's manufacturing capabilities and the present status of the equipment during the factory tour.

The Saudi Aramco team expressed their satisfaction with and appreciation of the efforts and progress made on these projects.



Zamil Industrial Participates in The Big 5 Show 2019 in Dubai

As part of their continued branding and networking efforts, Zamil Industrial sector businesses participated in the Big 5 International Building and Construction Show 2019 held in Dubai, United Arab Emirates, on November 25–28, 2019, at the Dubai World Trade Center.



Zamil Industrial Participates in The Big 5 Construct Egypt 2019

Zamil Industrial successfully participated in the second edition of The Big 5 Construct Egypt, a leading international construction event, held under the patronage of the Prime Minister, H.E. Dr. Mostafa Madbouly, on September 2–4, 2019, at the Egypt International Exhibitions Center.

The Big 5 Construct Egypt is Egypt's largest construction event. It provides a professional platform to foster industry best practices and business and investment opportunities in Egypt.

The Big 5 Construct Egypt 2019 gathered 240 Egyptian and international companies and their innovative construction products, materials, and solutions from over 300 brands, and welcomed more than 13,000 visiting industry professionals. The show offered 360-degree solutions for the Egyptian built environment, connecting industry experts, buyers, and manufacturers from all over the world during three days of networking and business opportunities.





Zamil Steel Buildings Vietnam Joins the Groundbreaking Ceremony for a New Namilux Facility to Open in 2020

Zamil Steel Buildings Vietnam joined the groundbreaking ceremony for the new Namilux facility set to open in 2020 (Vina Kitchen Equipment Joint Stock Company).

The event marked the start of the 20,000-square-meter construction project, which is intended to expand Namilux's production of high-quality gas products and equipment. The project will consist of three buildings and utilize approximately 2,500 MT of steel structures designed and supplied with coordination between Zamil Steel and Asia Pacific Solution Co., Ltd. (APS



Consultants), while civil works will be handled by Sonacons Construction Jsc.

On behalf of Zamil Steel Vietnam, Luu Thach, our South Vietnam Regional Manager, was honored to join the event and made a speech to express our gratitude for the clients' choice of our brand and quality. As the leading steel building and steel structure provider in Vietnam and the Southeast Asia region, Zamil Steel aims to deliver excellence to clients in terms of both products and services.

Zamil Steel India and Tata Steel Celebrate “Building India Together”

Zamil Steel Buildings India Pvt. Ltd. and Tata Steel recently celebrated “Building India Together,” a milestone event that aimed to strengthen the way forward.

The event started with a tour of the Zamil Steel’s production facilities and was followed by a planting

to commemorate the event. This enriching relationship will be further nurtured by growing together in aspects of product development, technology development, and metallurgical development in the different steel products used in our designs to serve our customers.

Peeyush Gupta, VP of Marketing & Sales at Tata Steel, recalled that Tata Steel’s cordial business relationship with Zamil Steel’s Middle East office started 26 years ago, and it has been further strengthened in the past four years through Zamil Steel’s India operations.

Zamil Steel India is proud of and honored by the association with Tata Steel, and hopes to celebrate further milestone events with them.



Zamil Steel India Participates in Insulex and RoofTech India 2019

Zamil Steel Buildings India participated in the Insulex & RoofTech India 2019 exhibition, held from October 11–13, 2019, at KTPO Trade Center in Bangalore, India.

More than 60 companies participated in the three-day exhibition, which aimed

specifically at various building insulation and roofing solutions manufacturers, to interact and boost their presence with a quality audience that included people from various professions and industries, such as architects, builders, civil engineers, contractors,

building and construction companies, industrial plants representatives, steel building systems vendors, representatives from the Ministry of Housing & Urban Affairs, government officials, association members, and many more.

More than 130 visitors from the B2B segment visited the company’s booth, and they were very keen to learn about Zamil Steel’s products and services for their future projects.



Health and Wellness Program 2019

The Human Resources Department at Zamil Industrial, in collaboration with Bupa Arabia for Cooperative Insurance Co., organized a Fitness Day as part of the annual Health & Wellness program for Zamil Industrial employees. The event was held on November 27–28, 2019, at the premises of Zamil Industrial companies in the First and Second Industrial Cities in Dammam.

The purpose of the program was to help increase knowledge of how to improve levels of physical fitness, to explore enjoyable ways to choose a healthy diet, and more. Professionals from Bupa provided several sessions on office ergonomics and stretching, team-building activities, challenges, a bootcamp, as well as sessions about nutrition and sleep. The program also included workshops provided by expert coaches from ARENA Fitness Center.





Zamil Industrial Blood Donation Campaign 2019



As part of our social responsibility towards the community, Zamil Industrial, in cooperation with the Saudi Charitable Society for Organ Donation (Eithar) and King Fahad Specialist Hospital in Dammam, organized and conducted its annual blood donation campaign from 9 to 26 December 2019.

The event took place in both the First and Second Industrial Cities in Dammam, and was attended by participants throughout the company.